

## Revenue from Electricity Supply

For the Company as a whole, the revenue from electricity transfer services amounted to RUB 31,343 million not including VAT (with inclusion of the functions of guaranteed supplier at Kolenergo branch in the Murmansk oblast, the revenue amounted to RUB 32,759 million not including VAT).

The share of revenue for the rendered electricity transfer services (not including the guaranteed supplier function) was distributed as follows:

- guaranteed suppliers, 48% (RUB 14,958 million);
- energy sale companies, 14% (RUB 4,276 million);
- territorial grid companies, 21% (RUB 6,542 million);
- 'direct' consumers, 18% (5,566 million).

### Structure of the Company's revenue in 2014 by branches including VAT

